



operation**healthy**heart



**east meets west**  
FOUNDATION

### Fourth Quarterly Report, 2006

| OHH Report   |   |  |
|--|---|--|
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| <b>Reporting Period:</b><br>From: October 1, 2006<br>To: December 31, 2006       | <b>Grant Number:</b><br>N/A                       | <b>Project Name and Location:</b><br>Operation Healthy Heart (OHH) in central provinces from Phu Yen to Nghe An, southern provinces and Thai Nguyen Province |
| <b>App. No.:</b> N/A   |   |  |
| <b>Grant Approval Date:</b> N/A  | <b>Estimated Completion Date:</b> January 1, 2007 |  |

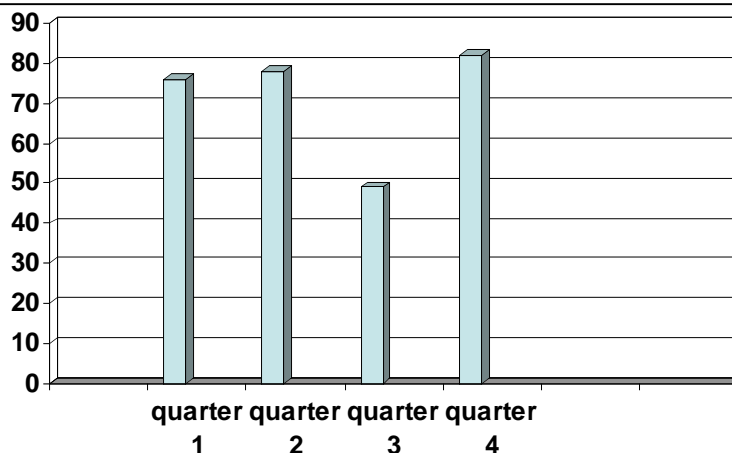
### Fourth Quarter Activities

#### I. 2006 Activities

##### a. Heart surgeries

- i. There were 391 heart patients who received funding from EMW OHH, of which 285 surgeries/intervention were actually performed. The overall number of OHH-funded surgeries increased as the year progressed.

#### OHH-FUNDED SURGERIES PERFORMED BY QUARTER, 2006



- ii. The number of heart patients funded by OHH came from provinces in northern, central, and southern Vietnam as shown in the following table.

| Province         | Total no. of patients received | No. of EMW OHH-funded surgeries/ interventions performed | No. of EMW OHH-funded hospitalization (no surgeries) |
|------------------|--------------------------------|--|--|
| Ba Ria-Vung Tau  | 21                             | 6  | 0  |
| Bac Lieu         | 2                              | 1  | 0  |
| Ben Tre          | 2                              | 0  | 0  |
| Binh Dinh        | 60                             | 19   | 16   |
| Binh Duong       | 1                              | 1  | 0  |
| Binh Thuan       | 1                              | 0  | 0  |
| Da Nang          | 50                             | 38   | 3  |
| Dak Nong         | 2                              | 0  | 0  |
| Dong Nai         | 8                              | 3  | 0  |
| Dong Thap        | 2                              | 0  | 0  |
| Ho Chi Minh City | 5                              | 1  | 0  |
| Khanh Hoa        | 1                              | 0  | 0  |
| Kien Giang       | 1                              | 0  | 0  |
| Lam Dong         | 2                              | 1  | 0  |
| Long An          | 6                              | 3  | 0  |
| Nghe An          | 45                             | 20   | 5  |
| Phu Yen          | 56                             | 19   | 3  |
| Quang Binh       | 54                             | 24   | 5  |
| Quang Nam        | 140                            | 69   | 21   |
| Quang Ngai       | 68                             | 26   | 8  |
| Quang Tri        | 40                             | 21   | 5  |
| Thai Nguyen      | 4                              | 3  | 0  |
| Thua Thien Hue   | 53                             | 30   | 8  |
| <b>Total</b>     | <b>624</b>                     | <b>285</b>   | <b>74</b>  |

- b. OHH established relationships with new partners to strengthen support networks for indigent heart patients and implement OHH expansion plans throughout the country.
- i. OHH approached the Committees on Population, Family, and Children (CPFCs) in Hanoi, HCMC, Binh Thuan, Long An, Ba Ria-Vung Tau, Dong Nai and Binh Duong for cooperation on funding heart patients from those areas.
  - ii. OHH is preparing the cooperation agreement between OHH and HCM Sponsoring Association For Poor Patients (HCM SAPP) which would result in co-funding heart surgeries in 2007 for poor patients from Da Nang, Quang Nam, Quang Ngai, Binh Dinh, Phu Yen, Binh Thuan, HCMC, Long An, Dong Nai, Binh Duong and Ba Ria-Vung Tau.

- c. OHH negotiated during the last quarter of 2006 with Hue Central Hospital to perform surgery for 67 critical OHH cases. Dr. Bui Duc Phu agreed to operate on these OHH children from November 2006 to February 2007.
- d. OHH made efforts to save an additional 62 other heart case children from the leftover funds for the 67 critical OHH cases.

**II. Case Study**

Name: Truong Thi Nhu Mo  
 DOB: 2000  
 Address: Tuy Hoa District, Phu Yen Province

Mo suffered from a serious congenital heart defect called Tetralogy of Fallot (T4F); symptoms include frequent fainting and difficulty breathing; black and blue fingernails, toenails, and lips; and red eyes. Mo and her family learned she had T4F when she was two months old, but were unable to seek treatment due to their limited financial resources.

Mo’s parents tried to save and borrow money from neighbors to send Mo to the Ho Chi Minh Heart Institute for treatment but found out that her required surgery would cost \$3,000, much more than they anticipated. Mo's family lives in a rundown house constructed from bamboo and water coconut leaves with no valuable furniture or possessions to sell for her heart surgery. In desperation, Mo's mother approached many organizations and agencies to ask for help. One organization, the Phu Yen Provincial CPFC, learned about Mo's situation and introduced her to EMW. As a result of OHH, Mo was able to have life-saving heart surgery. Post-surgery, Mo is now a healthy little girl with a new heart and bright eyes like any other child her age. Mo's parents are forever grateful to EMW and OHH for helping to save their daughter.

**III. Partnerships**

- a. Funding Partners

| Partner   | Type of Collaboration   | Amount of Funding Provided<br>4th Quarter-2006 (USD)   |
|---|---|--|
| CPFCs in Phu Yen, Binh Dinh, Quang Ngai, Quang Nam, Da Nang, Thua Thien Hue, Quang Tri, Quang Binh Nghe An, Vung Tau, and Long An Provinces | Provide EMW with lists of potential heart patients and partially defray the cost of surgery | Total amount of funding provided, 4th Quarter-2006: <b>\$53,023.88</b> , of which the following CPFCs contributed:<br>CPFC - Phu Yen: \$6,070.06<br>CPFC - Binh Dinh: \$9,125.42<br>CPFC- Quang Ngai: \$6,976.34<br>CPFC - Quang Nam: \$11,082.82<br>CPFC - Quang Tri: \$9,655.38<br>CPFC - Quang Binh: \$1,931.01<br>CPFC - Nghe An: \$1,681.20<br>CPFC - Long An: \$4,600<br>CPFC - Vung Tau: \$1,901.65 |

|  |   |                     |
|--|---|---------------------|
| Da Nang Association to Support the Poor (Da Nang ASP)      | Cooperate with EMW to share cost of surgeries   | <b>\$3,891.92</b>   |
| Office of Genetic Counseling and Disabled Children (OGCDC) | - Cooperate with EMW to share the cost of surgeries<br>- Assist the EMW patients in the Thua Thien Hue, Quang Tri, Quang Binh and Nghe An Provinces with completing entrance paperwork and procedures for Hue Central Hospital prior to surgery<br>- Track all EMW patients at Hue Central Hospital who are awaiting surgery and post-surgery and keeps EMW informed of any changes in their status | <b>\$24,303.30</b>  |
| Assembly of God-Da Nang (AOG)                              | Cooperate with EMW to share surgical costs  | <b>\$10,958.24</b>  |
| South-East Asian Relief Inc. (SEAR)                        | Cooperate with EMW to share surgical costs  | <b>\$3,454.75</b>   |
| Children of Viet Nam (COV)                                 | Cooperate with EMW to share surgical costs  | <b>\$4,153.85</b>   |
| Patients' families and relatives                           | Cooperate with EMW to share surgical, transportation and / or food costs  | <b>\$31,123.40</b>  |
| Heart of Hope  | Cooperate with EMW to support transportation and food costs for several EMW clients   | <b>\$579.00</b>     |
|  | <b>Total</b>  | <b>\$131,488.34</b> |

b. Hospitals

|                          |  |
|--------------------------|--|
| Da Nang General Hospital | <ul style="list-style-type: none"> <li>- Operated on several OHH clients from Phu Yen, Binh Dinh, and Quang Ngai Provinces who were on the waiting list at the Hue hospital in Q4, 2006</li> <li>- Performed six OHH interventions and 13 open heart surgeries quickly and efficiently</li> <li>- Will continue cooperating with OHH to</li> </ul> |
|--------------------------|--|

|                             |   |
|-----------------------------|---|
|                             | treat clients in all OHH program areas  |
| Hue Central Hospital        | I. The key EMW OHH hospital<br>II. Performed 57 OHH surgeries this quarter (there is still a waiting list)<br>III. Operated on 67 critical OHH cases  |
| Tam Duc Heart Hospital-HCMC | IV. Performed open heart surgery for one critical under-six EMW OHH client<br>V. Will cooperate with OHH to perform surgeries for clients in 2007 at a cost of VND 47,500,000 per surgery, VND 7,000,000 less than in 2006. |
| Trieu An Hospital           | VI. Performed open-heart surgery for one EMW OHH client, a very young child whose operation could only be performed at this particular hospital.  |
| Hanoi Heart Hospital        | VII. Performed open-heart surgery for one critical EMW OHH client   |

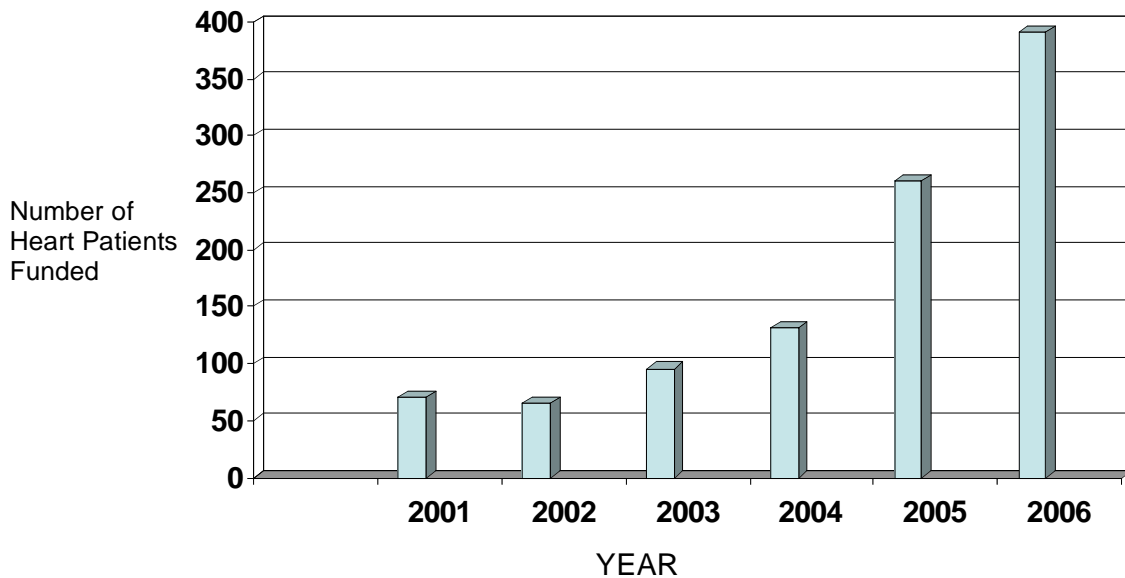
#### **IV. Advantages**

OHH assisted many poor patients to receive life-saving operations for heart conditions in Q4 2006; the number of OHH patients funded rose to 391 up from 229 in three last quarters of the year (see Table 1). Program advantages include:

- a. The increased fundraising efforts of the EMW Board of Directors and marketing team raised more funds for OHH. OHH was able to help fund not only the 67 critical cases, but also cooperated with CPFCs and other NGOs to find funding for 62 other cases.
- b. The enthusiastic cooperation between hospitals, provincial CPFCs, other NGOs, and OHH.

Table 1:

## Heart Patients Funded by OHH per Year



### V. Project Specifications

- a. Local partners were provincial CPFCs
- b. Key services provided and their value:

|  | 1 <sup>st</sup> -3 <sup>rd</sup> Quarter | 4 <sup>th</sup> Quarter | Total No.  | 1 <sup>st</sup> -3 <sup>rd</sup> Quarter | 4 <sup>th</sup> Quarter | Total Cost          |
|--|--|-------------------------|------------|--|-------------------------|---------------------|
| Surgery  | 203                                      | 122                     | <b>325</b> | \$126,820.73                             | \$93,581.63             | <b>\$220,402.36</b> |
| Others (exam, transportation, medicine and food) | 26                                       | 40                      | <b>66</b>  | \$2,843.16                               | \$7,242.78              | <b>\$10,085.94</b>  |

### VI. Financial Summary (in USD)

| Province   | Amount Budgeted | Amount Spent 1 <sup>st</sup> quarter | Amount Spent 2 <sup>nd</sup> quarter | Amount Spent 3 <sup>rd</sup> quarter | Amount Spent 4 <sup>th</sup> quarter |
|------------|-----------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| Binh Dinh  | 5,000           | 2,072.33                             | 2,444.86                             | 499.75                               | 20,772.90                            |
| Da Nang    | 25,000          | 9,549.85                             | 3,251.74                             | 250.05                               | 3,268.44                             |
| Nghe An    | 10,000          | 3,925.22                             | 4,600.69                             | 312.56                               | 6,241.65                             |
| Phu Yen    | 10,000          | 1,571.38                             | 4,801.83                             | 1,500.28                             | 5,217.55                             |
| Quang Binh | 10,000          | 4,052.39                             | 1,818.44                             | 5,062.08                             | 5,170.36                             |
| Quang Nam  | 30,000          | 5,464.91                             | 7,000.46                             | 3,418.17                             | 20,928.34                            |
| Quang Ngai | 5,000           | 2,449.74                             | 6,632.91                             | 5,873.56                             | 16,618.06                            |

|                   |                   |                  |                  |                  |                   |
|-------------------|-------------------|------------------|------------------|------------------|-------------------|
| Quang Tri         | 10,000            | 1,883.96         | 11,431.20        | 2,574.45         | 6,993.47          |
| Thai Nguyen       | 5,000             | 0                | 2,502.66         | 312.40           | 0                 |
| Thua Thien Hue    | 10,000            | 3,768.06         | 5,068.93         | 2,249.68         | 7,848.37          |
| Others            | 5,000             | 6,836.00         | 13,689.87        | 2,793.48         | 7,765.27          |
| Additional Budget | 113,166.67        | 0                | 0                |                  |                   |
| <b>Total</b>      | <b>238,166.67</b> | <b>41,573.84</b> | <b>63,243.59</b> | <b>24,846.46</b> | <b>100,824.41</b> |

**VII. Quarter 1 Activities in 2007**

- a. Continue facilitating surgical and treatment relationships between patients and hospitals
- b. Complete and execute the OHH Management Software
- c. Complete patient home assessments and biosheets
- d. Meet the six new southern provincial CPFCs to discuss the heart patient support program
- e. Plan and discuss implementation of 2007 work plan with new staff based in Ho Chi Minh and Ha Noi

**VIII. Other Comments**

- a. Train all program staff in the program implementation process

**XI. Photos**



**Huynh Bao Tran, age 4**  
After a successful heart procedure (October 24, 2006)



**Le Dinh Phi Hung, age 7**  
Post heart intervention (November 24, 2006)



**Pham Thi Chanh, age 10**  
Post heart surgery  
(November 11, 2006)

Truong Thi Nhu Mo, age 6  
Post successful heart surgery  
(June 15, 2006)