

# EAST MEETS WEST FOUNDATION



CELEBRATING  
TWENTY YEARS  
SERVING VIETNAM

## WHO WE ARE

For 20 years, the East Meets West Foundation has been working with the people of Vietnam, implementing high-quality programs that have had a lasting impact on hundreds of thousands of children and families.

As the largest international non-governmental organization working in Vietnam, EMW has an outstanding portfolio of programs in clean water and sanitation, education for the most disadvantaged people, and innovative infant and child health care. EMW also builds vital facilities such as schools, hospitals, medical clinics, university dormitories, libraries, bridges, and dams. The projects and programs of East Meets West are known for their high quality, long-term sustainability, emphasis on results, and significant scale.

## CORE PROGRAM AREAS

EMW has four core program areas: medical and health programs that serve infants and children, education for disadvantaged communities, clean water and sanitation, and a center for innovation and entrepreneurship that supports the creation of practical solutions for development problems faced by the poorest people.

The organization is divided into two divisions: Grassroots Programs and Large Construction. Grassroots Programs are primarily rural, while the Large Construction Division focuses on major municipal infrastructure projects in health care and education.

## ANNUAL BUDGET

The budget for the East Meets West Foundation in 2008 is \$21.3 million. Approximately 92% of funds are spent on program work, with 3% of funds spent on management and general and 5% on fundraising costs (from 2006 audited financial statements).

## REVENUE SOURCES

Revenue for Grassroots Programs comes from foundation and government agencies such as the Ford Foundation, New Moon Foundation, and USAID; corporate donors such as American International Group, Boeing, and Akzo Nobel; and thousands of individual donors. The Large Construction Division is primarily funded by the Atlantic Philanthropies.

## KEY STATISTICS

**1.1** → Number of people served by EMW programs in Vietnam in 2007  
MILLION

**★92** → Amount out of every dollar donated that goes directly to EMW program work  
CENTS

**109** → Number of rural water systems built in villages in Vietnam

**1,500** → Number of heart surgeries provided to critically ill children by EMW's Operation Healthy Heart

**42,107** → Number of students and staff benefiting from EMW-built schools

**48,000** → Number of child dental visits since EMW's Dental Program began in 1996

**4,200** → Number of students provided with EMW scholarships until high school graduation

**\$21.3** → East Meets West budget for 2008  
MILLION

**85** → Number of staff employed by EMW

**★20** → Number of years EMW has worked in Vietnam  
YEARS



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## GRASSROOTS PROGRAMS

- **ADAPT (An Giang/Dong Thap Alliance to Prevent Trafficking)**, working with at-risk girls to prevent them from being sexually trafficked through scholarships, job training, and a strong community support network
- **Breath of Life**, supplying hospitals in Vietnam with modern medical equipment and training to save the lives of newborns in respiratory distress
- **Clean Water and Sanitation Program**, building safe water systems and providing improved sanitation in rural villages in central Vietnam
- **Dental Program**, delivering free, modern dental care to disadvantaged children in Vietnam through a highly reputable dental clinic, outreach trips to rural areas, and a mobile dental trailer that serves primary schools
- **Early Childhood Care and Education Centers**, providing an essential building block for young children by constructing kindergartens that incorporate stimulating and interactive learning tools to encourage development
- **Operation Healthy Heart**, supporting critically ill children and their families with funding and assistance for lifesaving surgeries
- **School Construction**, building primary schools to provide an investment in the future of the children of Vietnam
- **SPELL (Scholarship Program to Enhance Literacy and Learning)**, an innovative education initiative providing scholarships for impoverished children that support them from third grade through high school
- **Support Network for People with Disabilities**, a program in Quang Ngai and Thai Binh Provinces creating channels of medical, educational, and vocational support for people with disabilities
- **Tien Phuoc Orphanage**, providing a safe haven for 35 orphaned and disadvantaged children in Quang Nam Province
- **Village of Hope**, giving 150 at-risk, orphaned, and disabled children shelter, education, and job training for better life opportunities

## LARGE CONSTRUCTION

EMW builds major structures in Vietnam that support health and education. Recent projects include:

- **Thai Nguyen Learning Resource Center**, a modern library with a computer center and training facilities
- **Da Nang English Language Institute** for University of Da Nang students and professionals
- **Hue Cardiovascular Center**, an \$8.3 million medical center that provides the best in cardiac services in central Vietnam
- **Quang Tri Multipurpose Hospital** that provides medical services in this poor province
- **National Hospital of Pediatrics**, a \$6.2 million medical facility that will greatly expand medical services for children in Vietnam
- **Da Nang Tropical & Oncology Hospital**, a high-quality center that will provide treatment and training facilities for medical professionals
- **Da Nang Eye Hospital**, which will provide and support state-of-the-art eye care in central Vietnam

## EMW OFFICES

U.S.A.  
Oakland,  
California

VIETNAM  
Da Nang  
Hanoi  
Ho Chi Minh City  
Kon Tum  
Quang Ngai  
Thai Binh

## EXECUTIVE LEADERSHIP

Peter Singer  
*Chairman of the Board*

John Anner  
*Executive Director*

Mark Conroy  
*Overseas Country Director*

Craig Fox  
*Chief Operations Officer*

Rad Kivette  
*Director of Development, Vietnam*

Minh Chau Nguyen  
*Chief Strategy Officer*

92  
CENTS

OF EVERY DOLLAR  
DONATED GOES  
DIRECTLY TO OUR  
PROGRAM WORK.

## GET INVOLVED

For more information about the East Meets West Foundation, contact:

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DONATE ONLINE

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